

- Determine the destination ship to point by the state it will be shipped to.
- Apply the freight factor for that destination state to the list price of the order.
- If the factored freight amount is less than the minimum, use the minimum.
- Discount multipliers do not apply to the freight factor.
- Shipments are FOB Laceyville, PA and Wyalusing, PA. Full freight allowed on orders of \$5000 list or more.
- Air freight, expedited shipping, and special handling requests are at additional charge.
- Collect and/or third party freight billing is the responsibility of the representative.
- Redelivery charges for address changes will be billed \$25 net minimum.

Zone	Destination State	Parcel \$ Min Net	LTL \$ Min Net	\$1 - \$4999 List Factor
1	KY, OH, IN, MI, PA, MD, WV, VA, DE, NC, SC, TN, IL, WI	\$35	\$125	0.065
2	NY, NJ, CT, MA, RI, NH, VT, GA, AL, MS, AR, MO, IA, MN	\$35	\$125	0.066
3	ME, FL, LA, TX, OK, KS, ME, SD, ND	\$35	\$125	0.0715
4	NM, CO, WY, MT, ID, UT, AZ	\$35	\$125	0.077
5	CA, NV, OR, WA	\$35	\$125	0.0825
6	AK, HI, PR, Mexico and Canada	Please consult the factory for shipments in these and other areas.		